Construction and Validation of a Scale to Measure Athletic Star Power

• To create a valid and reliable instrument to measure athletic star power.

Three distinct
dimensions were found
during analysis:
Social Character=.95
Athleticism=.87
Congruency=.85

The three dimensions found encompass both the athletic side of an athlete as well as the human behavior side, along with questions that can help ensure a good fit between the athlete and the brand, which is key to the success of not only the endorsement but also for the product to succeed in the marketplace.



Athletic

Star

Power

Scale

Retail

Industry

Marketing

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