FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2015 AND 2014

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. TABLE OF CONTENTS JUNE 30, 2015 AND 2014

	Page(s)
Independent Auditors' Report	1 – 2
Management's Discussion and Analysis	3 – 9
Financial Statements	
Statements of Net Position	10
Statements of Revenues, Expenses and Changes in Net Position	11
Statements of Cash Flows	12 - 13
Notes to Financial Statements	14 - 23
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit	
of Financial Statements Performed in Accordance with Government Auditing Standards	24 – 25
Auunig Sununus	24 - 23



INDEPENDENT AUDITORS' REPORT

The Board of Directors
Florida State University Research Foundation, Inc.
Tallahassee, Florida:

Report on the Financial Statements

We have audited the accompanying financial statements of Florida State University Research Foundation, Inc. (the Research Foundation), a direct-support organization and component unit of Florida State University, which comprise the statements of net position as of June 30, 2015, and the related statements of revenues, expenses, and changes in net position, and cash flows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

The Research Foundation's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Florida State University Research Foundation, Inc. as of June 30, 2015, and the respective changes in its net position and cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the Management's Discussion and Analysis on pages 3 through 9 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

2014 Financial Statements

The financial statements of the Research Foundation for the year ended June 30, 2014, were audited by another auditor who expressed an unmodified opinion on those statements on September 10, 2014.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 30, 2015, on our consideration of the Research Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Research Foundation's internal control over financial reporting and compliance.

James Maore ; Co., P.L.

Tallahassee, Florida September 30, 2015

Florida State University Research Foundation, Inc. (the Research Foundation) is pleased to present its financial statements for fiscal years 2015 and 2014. The intent of this discussion and analysis of financial performance is to provide readers with a comprehensive picture of the Research Foundation's financial condition and results of operations and should be read in conjunction with the audited financial statements and related footnotes as details provided there are not necessarily repeated in this analysis.

This annual report consists of a series of financial statements. The Statements of Net Position and the Statements of Revenues, Expenses, and Changes in Net Position provide information about the activities of the Research Foundation as a whole and present an overall view of the Research Foundation's finances. These statements include all assets, deferred outflows, liabilities, and deferred inflows using the accrual basis of accounting, which is similar to the accounting method used by most private-sector companies. All current year revenues and expenses are taken into account regardless of when cash was received or disbursed. The primary purpose of the Statements of Cash Flows is to provide information about the cash receipts and disbursements of an entity during a period. This statement aids in the assessment of an organization's ability to generate future net cash flows and meet obligations as they come due. The accompanying footnotes to the financial statements provide further information related to amounts presented on the financial statements. The following discussion is meant to focus on key changes that occurred during the current financial period.

FINANCIAL HIGHLIGHTS

The net position of the Research Foundation increased from approximately \$112 million to approximately \$116 million at June 30, 2015. The net increase is a result of the earnings from investments and operations. Net position indicates the overall financial strength of the Research Foundation and is equal to assets plus deferred outflows, less liabilities and deferred inflows. The net position will provide the resources necessary to continue funding research programs and research facilities, as well as to meet other obligations in the coming years.

- **Revenues** at the Research Foundation consist of licensing and royalty revenues, privately-funded contracts and grants, building rentals, and investment earnings.
 - Licensing fees and royalty revenues decreased from the previous year. Most royalties and license fees remained consistent, however, the change in the license fees from the website development decreased from 2014 to 2015. The Research Foundation recognized \$120,000 in license fees related to website development during fiscal year 2015 compared to \$510,000 in 2015. These were one-time license fees to transition the websites that have been managed by the Research Foundation to the licensees.
 - **Privately-funded contract and grant revenue** recognized in fiscal year 2015 decreased from the previous year. The amount expensed for contracts and grants attributed to the increase in the recognition of the grant revenue. The Research Foundation expects the contract and grant revenue to increase in future years as deferred revenue has increased from fiscal year end 2014 to 2015 by \$1.2 million.
 - o **Building revenues** for fiscal year 2015 remained consistent with building revenues from fiscal year 2014. The increase from the Chieftan, Inc. rental income was offset by the loss of revenues related to the transfer of the Johnson Building to Innovation Park.

(Continued)

Investment revenues consisted of \$3.29 million during fiscal year 2015 compared to a total gain of \$10.7 million during fiscal year 2014. The Research Foundation realized an investment return on its equities in Northern Trust of 7.4% in fiscal year 2015, compared to 25% in fiscal year 2014.

RESEARCH FOUNDATION FUNDED PROGRAMS HIGHLIGHTS

Past royalty revenue and investment earnings provide resources for various internal research programs developed at the University. Spending for these programs is listed as "Research Foundation funded programs" on the Statements of Revenues, Expenses, and Changes in Net Position. These programs include:

- Eppes Professorships assist the University in recruiting national scholars by providing a \$40K annual grant to selected scholars employed by the University in various disciplines. Past recipients include Pulitzer Prize winners in literature and music composition, a four-time Emmy Award winner, a Nobel Prize winner in Chemistry, and a former chair of the National Endowment for the Arts. Eppes Professors bring new opportunities to students and campus. The grants are funded from investment earnings with up to \$800K committed to this program annually. During fiscal year 2015 there were 12 full Eppes professors, 1 partial Eppes professors and 1 Edgar professor for a total commitment of \$428,000 to the program.
- o *Grants for Application Proof of Concept (GAP) Funding Program* support enhancements of inventions or other original works that have been disclosed to the University. It funds projects that University researchers and other interested parties agree will quickly improve the odds that current research results will lead to public availability of a new product or service. The Research Foundation has funded \$250,000 per year for the past eleven years.

OVERVIEW OF THE FINANCIAL STATEMENTS

Statements of Net Position

The Statements of Net Position present the assets, deferred outflows, liabilities, deferred inflows, and net position of the Research Foundation as of the end of the fiscal years. From the data presented, readers are able to determine the net position available to continue the operations of the organization. In 2015, there was an increase in total assets of \$4 million. The variance was mainly a result of the difference in the reduction of contributions to the University and the increase in investments as a result of a favorable investment climate.

The Research Foundation's long-term investment funds with the State Board of Administration Commingled Asset Management Money Market Pool (CAMP-MM) and Local Government Investment Pool Fund B were liquidated during the fiscal year ended June 30, 2015. Currently, there are no long-term investments.

The short-term investments decreased by approximately \$873,000 due to the net effect of the \$3.3 million investment earnings and the \$2.945 million used to fund the Inter-disciplinary Research and Commercialization Building (IRCB).

(Continued)

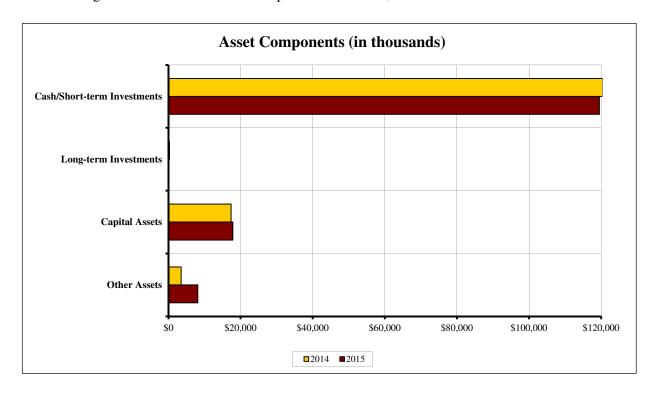
Property under capital leases (net) decreased by \$900,000 million due to the amortization of the various properties under the capital lease agreements. These assets represent the current amortized cost of various Research Foundation leasehold agreements in Innovation Park.

The royalty allocations payable consists primarily of past royalties not yet spent by departments held on deposit at the Research Foundation. For 2015, this payable declined by nearly \$600,000 due to continued departmental spending and minimal additions to the departmental funds held by the Research Foundation.

Unearned revenue consists of the unexpended portions of contract and grant revenue receipts that are being administered by the Research Foundation. Revenue per the Statements of Revenues, Expenses, and Changes in Net Position is recognized only to the extent expenses are incurred in executing the applicable contracts and grants. Unearned revenue increased by \$1.2 million in 2015 due to the increase in the cash received for grants in fiscal year 2015.

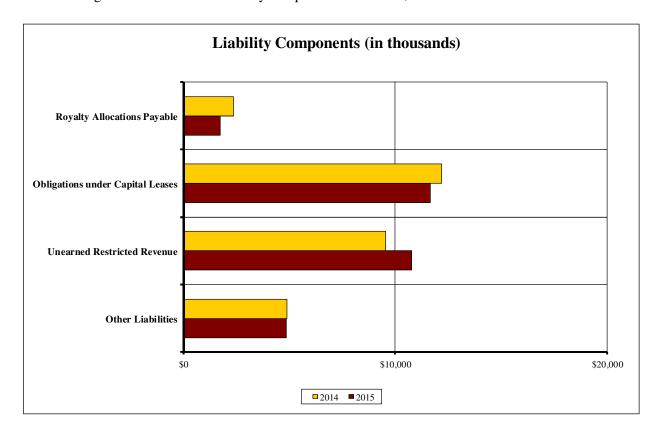
Total liabilities remained consistent with the previous year. The combination of activities in the royalty allocations payable, unearned revenues, and the obligations under capital leases offset each other. The royalty allocations payable decreased due to the continuous spending of the departments' share of the royalty distributions. The obligations under capital leases, including unamortized bond issuance costs and premium, decreased by \$550,000, which is equal to the annual principle payment to the State Board of Administration and the amortization of the bond premium. The unearned revenues increased \$1.2 million as noted above.

The following chart illustrates the asset components at June 30, 2015 and 2014:



(Continued)

The following chart illustrates the liability components at June 30, 2015 and 2014:



Computing and presenting the net position (the difference between assets plus deferred outflows and liabilities plus deferred inflows) is one way to illustrate the financial health or financial position of the Research Foundation. Over time, increases or decreases in net position are an indicator of whether the overall financial health is improving or deteriorating. The following table summarizes assets, liabilities, and net position as of June 30:

Net Position (in millions), End of Year

2015		2014	% change
\$ 127.7	\$	124.2	2.8%
17.8		17.3	2.9%
\$ 145.5	\$	141.5	2.8%
\$ 11.7	\$	12.2	-4.1%
17.4		16.8	3.6%
\$ 29.1	\$	29.0	0.3%
\$ 5.9	\$	4.8	22.9%
110.5		107.7	2.6%
\$ 116.4	\$	112.5	3.5%
\$ \$	\$ 127.7 17.8 \$ 145.5 \$ 11.7 17.4 \$ 29.1 \$ 5.9 110.5	\$ 127.7 \$ 17.8 \$ 145.5 \$ \$ 11.7 \$ 17.4 \$ 29.1 \$ \$ 110.5	\$ 127.7 \$ 124.2 17.8 17.3 \$ 145.5 \$ 141.5 \$ 11.7 \$ 12.2 17.4 16.8 \$ 29.1 \$ 29.0 \$ 5.9 \$ 4.8 110.5 107.7

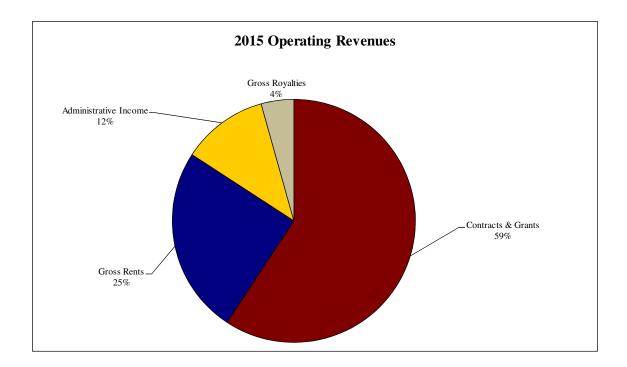
(Continued)

The Research Foundation's overall financial condition remains healthy with total assets exceeding total liabilities by \$116.4 million.

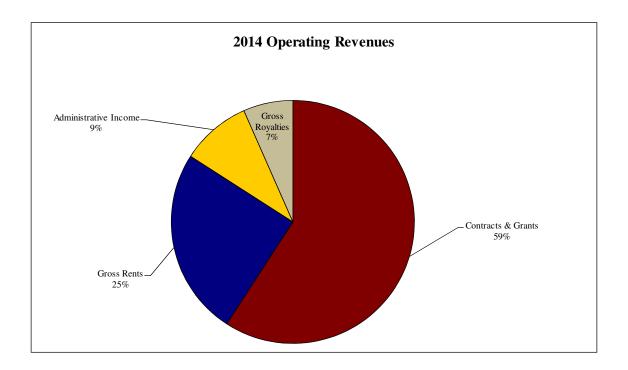
Statements of Revenues, Expenses, and Changes in Net Position

Revenues from licenses and copyrights, contracts and grants, research facilities, and investments provide the primary resources used to fund Research Foundation activities. The Research Foundation received \$16.6 million in revenues during fiscal year 2015 compared to \$24.2 million in fiscal year 2014. The largest source of income in fiscal year 2015 resulted from the \$7.9 million in contract and grant earnings. The Research Foundation also recognized \$3.4 million in rental income and \$3.3 million from investment earnings during fiscal year 2015. During fiscal year 2014, the largest source of income resulted from the investment earnings.

The following charts depict the sources of operating revenues for the periods ending June 30, 2015 and 2014. The allocation of revenues has remained consistent from the prior year.



(Continued)



Other operating expenses decreased by \$864,000 in 2015 which is primarily attributable to the decrease in Contributions to Florida State University (see below).

Contributions from/to Florida State University decreased \$830,000 from the prior year. During fiscal year 2014, the Research Foundation terminated leases with the Leon County Research and Development Authority for the benefit of the University. The termination of those leases related to the Sliger and Johnson Buildings and resulted in a loss of \$863,350, which was recorded as a Contribution to the University. The following list describes the types of disbursements made as Contributions from/to the University in 2015 and 2014:

	Years Ended June 30,			ne 30,	
		2015	2014		
Contributions toward Office of Commercialization	\$	75,559	\$	80,256	
Residuals available for research spending		362,952		182,879	
Advocacy groups assisting with federal funding		-		90,000	
Contracted services, recruiting, and other		97,567		278,706	
Indirect Cost Distributed to Departments		150,000		270,000	
Donation of property to the University/Termination of leases		-		863,350	
Contributions from the University		(700,000)		(950,000)	
	\$	(13,922)	\$	815,191	

(Continued)

Non-operating revenues were \$7.5 million less in 2015 compared to 2014. This decrease was primarily due to the change in the equities investment market. The Research Foundation had investment revenues of \$3.3 million in 2015 compared to \$10.7 million in 2014.

The Research Foundation is considered a component unit of Florida State University, and as such, submits required financial information to be included in their government-wide and fund financial statements.

Florida State University financial statements can be viewed at the following website: http://controller.vpfa.fsu.edu/Annual-Financial-Reports.

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF NET POSITION JUNE 30, 2015 AND 2014

	2015	2014
<u>ASSETS</u>		
Current assets		
Cash and cash aquivalents	\$ 164,067	\$ 172,317
Short-term investments	119,322,705	120,196,059
License fees and royalties receivable, net	13,518	21,738
Grants receivable	1,351,059	1,037,674
Accounts receivable - other	9,414	4,707
Prepaid expenses	123,703	93,624
Total current assets	120,984,466	121,526,119
Noncurrent assets		
Long-term investments	-	261,432
Note receivable from Florida State University	1,000,000	-
Deposit held with Florida State University	3,425,565	76,661
Land	1,326,654	785,000
Property under capital lease, net	15,574,747	16,465,193
Buildings, net	940,435	· · · · · -
Equipment, net	, <u>-</u>	9,292
Computer software, net	_	12,400
Lease payments in advance, net	2,245,308	2,333,565
Total noncurrent assets	24,512,709	19,943,543
Total assets	145,497,175	141,469,662
<u>LIABILITIES</u>		
Current liabilities		
Royalty allocations payable	1,749,216	2,354,490
Other liabilities	211,723	398,193
Unearned restricted revenue	10,796,989	9,557,997
Florida State University fund payable	4,378,109	4,188,076
Obligations under capital lease, current portion	500,000	485,000
Total current liabilities	17,636,037	16,983,756
	17,030,037	10,703,730
Noncurrent liabilities		
Obligations under capital leases, long-term portion	10,100,000	10,600,000
Bond premium, net	1,053,100	1,118,918
Annuity obligations	258,360	289,173
Total noncurrent liabilities	11,411,460	12,008,091
Total liabilities	29,047,497	28,991,847
NET POSITION		
Net position		
Net investment in capital assets	5,930,376	4,778,794
Unrestricted	110,519,302	107,699,021
Total net position	\$116,449,678	\$112,477,815
1 out net position	Ψ 110, ττ 7,070	Ψ 112,7//,013

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
License and grant revenues		
Licensing fees and royalties	\$ 579,209	\$ 886,648
Contracts and grants - restricted	7,883,931	7,962,393
Administrative - unrestricted	. , , .	. , ,
Contracts and grants	1,370,503	1,074,867
Licenses and other	153,772	181,482
Total license and grant revenues	9,987,415	10,105,390
License and grant expense		
Royalty allocations	(420,951)	(636,138)
Patent and licensing costs	(1,110,228)	(1,271,881)
Bad debt expense	-	(220,777)
Contracts and grants	(7,883,931)	(7,962,393)
Total license and grant expenses	(9,415,110)	(10,091,189)
Net license and grant income	572,305	14,201
Rent revenues (expenses)		
Rental revenue	3,315,027	3,354,561
Building occupancy costs:		
Interest on bonds	(322,681)	(336,781)
Amortization and depreciation	(998,549)	(1,208,215)
Management and leasing fees	(114,239)	(142,420)
Bond issuance costs	-	(216,628)
Other	(260,005)	(266,330)
Net rental income	1,619,553	1,184,187
Other operating expenses		
Personnel costs	(554,434)	(529,090)
Contributions to Florida State University	13,922	(815,191)
Software amortization	(12,400)	(16,533)
Miscellaneous	(93,617)	(75,420)
Research Foundation funded programs	(733,670)	(807,663)
Total other operating expenses	(1,380,199)	(2,243,897)
Operating income (loss)	811,659	(1,045,509)
Nonoperating revenues (expenses)		
Investment revenue	3,288,432	10,740,165
Investment portfolio fees	(86,727)	(86,567)
Change in annuity value	(53,575)	(54,644)
Miscellaneous income	12,074	10,171
Total nonoperating revenues (expenses)	3,160,204	10,609,125
Change in net position	3,971,863	9,563,616
Net position, beginning of year	112,477,815	102,914,199
Net position, end of year	\$ 116,449,678	\$ 112,477,815

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

	2015	2014
Cash flows from operating activities		
Licensed products and building program:		
Licensing fees and royalties	\$ 587,429	\$ 1,084,503
Administrative fees from licenses and other	153,772	181,482
Rental income	3,310,733	3,357,920
Departmental allocation payments	(1,026,225)	(2,223,527)
Patent and licensing costs	(1,156,365)	(1,269,217)
Building occupancy	(694,187)	(760,515)
Lease payments in advance	(27,414)	(18,959)
Net cash provided by licensed products and building program	1,147,743	351,687
Contracts and grants:		
Receipts	10,180,041	7,670,255
Disbursements	(7,948,358)	(8,304,436)
Net cash provided by (used in) contracts and grants	2,231,683	(634,181)
Other receipts/disbursements:		
Personnel costs	(554,434)	(529,090)
Research Foundation funded programs	(744,491)	(801,707)
Contributions to Florida State University	203,955	251,034
Other disbursements	(86,559)	(114,785)
Net cash used in other receipts/disbursements	(1,181,529)	(1,194,548)
Net cash provided by (used in) operating activities	2,197,897	(1,477,042)
Cash flows from noncapital financing activities		
Gift annuity payments	(84,388)	(50,632)
Administrative fees and other	12,074	10,171
Deposit made to Florida State University	(3,425,565)	10,171
Net cash used in noncapital financing activities	(3,497,879)	(40,461)
Cash flows from investing activities		
Purchase of investment securities	(7,228,509)	(1,827,609)
Sale of investment securities	11,565,000	3,835,000
Note receivable from Florida State University	(1,000,000)	3,033,000
Net cash provided by investing activities	3,336,491	2,007,391
Cash flows from capital and related financing activities	(40 7 000)	(450,000)
Principal payments on obligations under capital leases	(485,000)	(470,000)
Bond premium, net	(65,818)	(65,819)
Purchase of land, buildings, and/or equipment	(1,493,941)	
Net cash used in capital and related financing activities	(2,044,759)	(535,819)
Net decrease in cash and cash equivalents	(8,250)	(45,931)
Cash and cash equivalents, beginning of year	172,317	218,248
Cash and cash equivalents, end of year	\$ 164,067	\$ 172,317

FLORIDA STATE UNIVERSITY RESEARCH FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2015 AND 2014

(Continued)

		2015	2014
Reconciliation of operating income (loss) to net cash			
provided by (used in) operating activities:			
Operating income (loss)	\$	811,659	\$ (1,045,509)
Adjustments to reconcile operating income (loss)			
to net cash provided by (used in) operating activities:			
Amortization and depreciation of capital assets		1,010,949	1,224,748
Noncash donations to Florida State University		-	863,350
Bond issuance costs		-	216,628
Write-off of note receivable		-	222,939
Changes in operating assets and liabilities:			
License fees and royalties receivables		8,220	192,550
Other receivables		(318,092)	17,301
Notes receivable		-	5,305
Prepaid expenses		(30,079)	32,817
Lease payments in advance		(27,414)	(16,558)
Royalty allocations payable		(605,274)	(1,587,389)
Florida State University fund payable		190,033	202,875
Other liabilities		(81,097)	(423,405)
Unearned restricted revenue		1,238,992	(1,382,694)
Net cash provided by (used in) operating activities	\$	2,197,897	\$ (1,477,042)
Supplemental noncash information			
Unrealized net investment gain (loss)	\$	(5,801,215)	\$ 7,784,116
Officalized fiet his estiment gain (1088)	Ψ	(3,001,213)	ψ 7,704,110

(1) **Reporting Entity**:

The Florida State University Research Foundation, Inc. (the Research Foundation) is a direct support organization as provided for in Section 1004.28, Florida Statutes, Board of Governors Regulation 9.011, and Board of Trustees Regulation 6C2R-2.025. The Research Foundation is considered a component unit of Florida State University (the University). The Research Foundation was formed as a not-for-profit organization in September 1993, in the state of Florida. The purpose of the Research Foundation is to promote and assist the research and training activities of the University through income from contracts, grants, and other sources, including income derived from the development and commercialization of the University's work products.

The Research Foundation is responsible for (1) administering awards funded with private monies for research and development activities of the University where there is a commitment of the University's personnel, equipment, or other facilities; (2) administering income derived from patents and copyrights in accordance with the University's Policies on Patents and University-Sponsored Educational Materials (Copyrights); and (3) developing an infrastructure that supports research activities.

During fiscal year 2015, the Research Foundation obtained an ownership interest in Chieftan, Inc. Chieftan, Inc. was incorporated in February 2015 for the purpose of operating the Chieftan Green Apartment Complex. The Research Foundation owned 100% of the stock of Chieftan, Inc. Chieftan, Inc. is included in the financial statements of the Research Foundation as a consolidated entity. Subsequent to June 30, 2015, ownership of the Chieftan Green Apartment Complex was transferred to the Research Foundation. Chieftan, Inc. will file a notice of dissolution of the corporation after the transfer of Chieftan Green Apartment complex is complete.

(2) **Summary of Significant Accounting Policies:**

- (a) **Basis of accounting**—The Research Foundation's financial statements are prepared on the accrual basis of accounting in which transactions are recognized when they occur, regardless of the timing of related cash flows. These financial statements are those of the Research Foundation alone and, accordingly, are not intended to present the financial position or the results of operations of the University.
- (b) **Fund accounting**—To ensure observance of limitations and restrictions placed on the use of resources available to the Research Foundation, the accounts of the Research Foundation are maintained in accordance with the principles of fund accounting. This is the procedure by which resources for various purposes are classified for accounting and reporting purposes into funds established according to their nature and purposes. Separate accounts are maintained for each fund; however, for financial statement reporting purposes all funds are combined.
- (c) **Use of estimates**—The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.
- (d) **Cash**—Cash consists of deposits with financial institutions. Deposits with financial institutions are insured by the Federal Deposit Insurance Corporation up to \$250,000 per depositor or collateralized with securities in Florida's multiple financial institution collateral pool pursuant to Chapter 280, Florida Statutes. Bank deposits at times may exceed insured limits. The Research Foundation has not experienced any losses in such accounts.

(2) **Summary of Significant Accounting Policies:** (Continued)

(e) **Investments**—Investments are carried at fair value. Short-term investments have maturities of one year or less. Short-term funds consist of monies invested with the State Board of Administration (SBA) Local Government Investment Pool (LGIP) and two funds with Northern Trust, the Northern Institutional Government Select Portfolio (GSP) and the QM Common Daily United States IMI Fund-Non-Lending (NTGI-QM). The Research Foundation invests in the LGIP and owns a share of the respective pool, not the underlying securities. The LGIP's underlying investments consist of federal agency obligations, U.S. Treasury bonds, commercial paper, and various other securities with short-term maturities. The LGIP is not a registrant with the Securities and Exchange Commission (SEC), and operates as an SEC Rule 2a-7 like fund. The Northern Trust GSP is a short-term fund that invests exclusively in high-quality money market instruments. The NTGI-QM is an equity fund that approximates the overall performance of the MSCI United States Investable Market Index.

Long-term investments have maturities of greater than one year. Long-term funds are invested in the Commingled Asset Management Program Money Market (CAMP-MM) Pool and Fund B at the SBA. The CAMP-MM Pool and Fund B's underlying investments consist of commercial paper, corporate notes, and mutual funds with long-term maturities. These underlying investments were illiquid and, therefore, restricted for use by the Research Foundation. At June 30, 2014, the Research Foundation had \$30,087 invested in CAMP-MM and \$231,345 in Fund B. All funds in the CAMP-MM Pool and Fund B were liquidated during fiscal year 2015.

- (f) **Accounts receivable**—Receivables include grants receivables and other receivables such as rents and expense reimbursements, all of which are valued at net realizable value and are unsecured. It is the Research Foundation's policy to provide an allowance for accounts receivable that are not expected to be collected. No allowances were deemed necessary for grants and other receivables at June 30, 2015 and 2014.
- (g) **Deposit**—On May 4, 2015, the University entered into an architectural and engineering agreement to design the Inter-disciplinary Research and Commercialization Building (IRCB). As of June 30, 2015, the deposit balance of \$3,425,565 includes \$2,945,000 paid to the University as well as \$480,565 in architectural costs related to the project. As of June 30, 2014, the deposit balance represents \$76,661 in architectural costs related to the project.
- (h) **Note receivable from Florida State University**—On May 19, 2015, the Research Foundation entered into a joint agreement with the University College of Medicine to plan and design a site for the purchase and installation of the Functional Magnetic Resonance Imaging Machine (fMRI). The Research Foundation provided a loan to the College of Medicine for \$1,000,000. The loan will be repaid beginning July 1, 2017 with annual payments of \$200,000 until July 1, 2021. The original principal amount does not bear interest.
- (i) **Concentration of credit risk**—The financial instruments exposed to concentrations of credit risk consist primarily of cash, cash equivalents, and investments. All investment transactions have credit exposure to the extent that a counterparty may default on an obligation to the Research Foundation. Credit risk is a consequence of carrying investment positions. To manage credit risk, the Research Foundation limits its exposure by investing primarily in the SBA investment pools and Northern Trust funds which invest in higher quality investments with varying maturity rates.
- (j) **Property under capital leases**—The buildings acquired under capital lease agreements have been capitalized at the present value of the minimum lease payments as of the beginning of the lease term, which approximated their fair value at that time. The buildings are being amortized over the lease terms using the straight-line method.

(2) **Summary of Significant Accounting Policies:** (Continued)

(k) **Royalty allocations payable**—Royalty allocations payable consists of two balance components, the inventors' department allocations payable and the inventors' allocations payable.

The inventors' department allocations payable makes up the largest piece of this liability. The department or unit of which the inventor is a member receives a percentage of royalties earned. When royalties are accrued, the Research Foundation calculates the amount due the department and records an expense and a liability. Allocations stay on deposit with the Research Foundation and departments have authority to spend down the balance on research-related items. At year end, the payable reflects amounts earned and available to the departments. As of June 30, 2015 and 2014, the inventors' department allocations payable balance was \$1,427,610 and \$2,068,669, respectively.

The inventors' allocations payable is comprised of monies due to individuals responsible for the development of various patented or copyrighted research. As royalties are accrued, the Research Foundation calculates the amount due to the inventors, and records an expense and accrues a liability for this amount. Subsequent distributions are then charged against the accrued liability in the following fiscal year. As of June 30, 2015 and 2014, the inventors' allocations payable balance was \$321,606 and \$285,821, respectively.

- (1) **Bond issuance costs and premiums**—The Research Foundation amortizes bond premiums over the term of the related obligations under capital leases (bonds) using the straight-line method. Due to the implementation of a new accounting principle during the year ended June 30, 2014, the Research Foundation expensed its remaining unamortized bond issuance costs.
- (m) **Patent and licensing costs**—The Research Foundation expenses patent and licensing costs as incurred. For the years ended June 30, 2015 and 2014, the Research Foundation incurred patent and licensing costs of \$1,163,535 and \$1,338,541, respectively, and received reimbursements of \$53,307 and \$66,660 for the net expense of \$1,110,228 and \$1,271,881, respectively.
- (n) **Income taxes**—Pursuant to a determination letter received from the Internal Revenue Service, the Research Foundation is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code, and as such is liable for tax only on business income unrelated to the purpose for which it is exempt. No provision for income tax expense or liability has been made in either year presented. There are currently no Internal Revenue Service audits in progress for any tax periods, and no significant nonfederal tax jurisdictions. The Research Foundation's income tax returns for the past three years remain subject to examination.

(o) Revenue recognition—

- (i) Operating revenues—includes activities that have the characteristics of exchange transactions, such as contracts and grants, building rental, and royalties and licensing. Exchange transactions are transactions in which each party receives and gives up essentially equal values.
- (ii) *Nonoperating revenues*—includes activities that have characteristics of nonexchange transactions, such as investment income. Nonexchange transactions are transactions in which an entity either gives or receives value to another party without directly giving or receiving equal value in exchange.

(2) **Summary of Significant Accounting Policies:** (Continued)

(p) **Administrative revenue – unrestricted**—The Research Foundation recognizes administrative overhead and residual revenues on restricted contract, grants, and licenses on an annual basis. These amounts are considered unrestricted and remain on deposit with the Research Foundation to support research activity at the University.

The revenue breakdown for administrative revenue is as follows:

	Years ended June 30,			ıne 30,
		2015		2014
Administrative overhead:				
Contracts and grants	\$	1,007,551	\$	891,951
Licenses and other		153,772		181,482
Contract and grant residuals		362,952		182,916
	\$	1,524,275	\$	1,256,349

- (q) **Reclassifications**—In order to facilitate the comparison of financial data, certain June 30, 2014 account balances have been reclassified to conform to the current year reporting format. These reclassifications had no effect on net position.
- (r) **Pronouncements issued**—The GASB issued Statement No. 72 in February of 2015. The Statement requires disclosures to be made about fair value measurements, the level of fair value hierarchy, and valuation techniques. The provisions of the Statement are effective for reporting periods beginning after June 15, 2015. The Research Foundation has considered the new pronouncement and does not believe that implementation of this Statement will have an impact on the reported financial position, operations, or cash flows of the Foundation. Accordingly, the Research Foundation did not early implement GASB Statement No. 72.

(3) **Investments:**

Investments at June 30, 2015 and 2014, consist of investments held in multiple investment pools at the SBA and funds held at Northern Trust. Interest earnings of the pools are allocated on a pro rata basis using the weighted average deposit balance per fund. The Research Foundation's fair value of its position in each pool approximates its value of the pool shares.

At June 30, 2015, the Research Foundation had the following investments:

Investment Type	Fair Value	
Short-term – SBA LGIP Fund A	\$ 30,406,632	
Short-term – Northern Trust GSP	46,418,617	
Short-term – Northern Trust NTGI-QM	42,497,456	
Total	\$ 119,322,705	

(3) **Investments:** (Continued)

At June 30, 2014, the Research Foundation had the following investments:

Investment Type	Fair Value	
Short-term – SBA LGIP Fund A	\$ 31,901,204	
Short-term – Northern Trust GSP	35,078,649	
Short-term – Northern Trust NTGI-QM	53,216,206	
Long-term – SBA LGIP Fund B	30,087	
Long-term – SBA CAMP-MM Restricted	231,345	
Total	\$ 120,457,491	

Interest rate risk—In accordance with its investment policy, the Research Foundation manages its exposure to declines in fair value by limiting the weighted average maturity of its investment portfolio to less than eight years. At June 30, 2015, the weighted average maturity of the GSP is 42 days, and there are no weighted average maturities for the NTGI-QM as those investments are considered to be perpetual maturity holdings. The LGIP's weighted average maturity at June 30, 2015, is 34 days.

Credit risk—In accordance with an investment services agreement, the Research Foundation follows the investment policies of the SBA, including those related to credit risk. The LGIP is rated by Standard & Poors and had a rating of AAAm as of June 30, 2015. The NTGI-QM fund is an equity fund and therefore S&P bond ratings do not exist on its underlying holdings.

Investment revenues consisted of the following amounts:

	Years Ended June 30,		
		2015	2014
Realized gains on long-term investments	\$	29,633 \$	4,950
Unrealized losses/gains on long-term investments		-	44,744
Realized gains on short-term investments		9,060,014	2,906,355
Unrealized losses/gains on short-term investments		(5,801,215)	7,784,116
	\$	3,288,432 \$	10,740,165

(4) Unearned Restricted Revenue:

Unearned restricted revenue consists of the unexpended portions of contracts and grants that are being administered by the Research Foundation. Revenue is recognized only to the extent expenses are incurred in executing the applicable contracts and grants.

Changes in unearned restricted revenue from these contracts and grants consist of the following:

	 2015	2014
Beginning balance	\$ 9,557,997 \$	10,940,691
Contracts and grants	10,493,426	7,654,566
Restricted contracts and grants expenditures	(7,883,931)	(7,962,393)
Administrative contracts and grants expenditures	(1,370,503)	(1,074,867)
Ending balance	\$ 10,796,989 \$	9,557,997

(5) Lease Payments in Advance:

Materials Research Building

The Research Foundation entered into an agreement with the University to construct the Materials Research Building. The costs of construction were to be funded primarily by the University and supplemented with additional funds by the Research Foundation. The construction of the building was substantially complete in December 2008. Costs expended by the Research Foundation net of University reimbursements were \$2,059,067. The Research Foundation entered into a lease agreement with the University to manage the building. The lease agreement between the University and the Research Foundation does not meet the criteria for a capital lease; therefore, the Research Foundation has classified the payments as a Lease Payment in Advance. The lease payment in advance balance at June 30, 2015, is \$1,643,332 including accumulated amortization of \$415,734. The payment in advance will be amortized over the life of the lease, which runs through June 30, 2040, using the straight-line method.

Aero-Propulsion, Mechatronics, and Energy (AME) Building

During fiscal year 2008, the Research Foundation entered into an agreement with the University to construct the AME Building. The costs of construction were to be funded primarily by the University and supplemented with additional funds by the Research Foundation. The construction of the building began in fiscal year 2009 and was substantially complete in December 2011. Costs expended by the Research Foundation net of University reimbursements were \$674,232. The Research Foundation entered into a lease agreement with the University to manage the building. The lease agreement between the University and Research Foundation does not meet the criteria for a capital lease; therefore, the Research Foundation has classified the payments as a Lease Payment in Advance. The lease payment in advance balance as of June 30, 2015 is \$601,976 including accumulated amortization of \$72,256. The payment in advance will be amortized over the life of the lease, which runs through June 30, 2043, using the straight-line method.

(6) **Building and Land:**

During fiscal year 2015, Chieftan, Inc. purchased a building with land referred to as the Chieftan Green Apartment Complex (Complex) with the intention to demolish the facility and build a research building in the future. The complex currently consists of 20 residential rental units. The total acquisition cost of \$1,493,941 includes building and land of \$952,287 and \$541,654, respectively. At June 30, 2014, land consists of a donated property related to the gift annuity program as described in Note 8. The building is being depreciated over the life of the asset, using the straight-line method.

Building activity for the year ended June 30, 2015, was as follows:

	lance 1, 2014	A	dditions	De	letions	Balance ne 30, 2015
Building Less: Accumulated	\$ -	\$	952,287	\$	-	\$ 952,287
Depreciation	-		(11,852))	-	(11,852)
	\$ -	\$	940,435	\$	-	\$ 940,435

Land activity for the year ended June 30, 2015, was as follows:

	Balance July 1, 2014		Ad	ditions	Deletions		Balance June 30, 2015		
Land	\$	785,000	\$	541,654	\$	-	\$	1,326,654	

(7) **Capital Leases:**

The Research Foundation operates all or portions of eight buildings as lessor. Two of these buildings have their construction costs capitalized in these financial statements as capital leases. The Research Foundation has guaranteed bonds associated with the construction of each of these buildings as described in the following section. Under the agreements, the Research Foundation receives rents, pays part of the operating costs, and is responsible for making the debt service payments on the related bonds. Construction costs for each of these buildings were funded from bond proceeds and the discounted present value of the debt payments were recorded as obligations under capital lease liabilities.

The two buildings described in Note 5 have various lease payments in advance recognized by the Research Foundation in addition to being operated by the Research Foundation as lessor. Two other buildings, 3000 Commonwealth and 3200 Commonwealth, are owned by Florida State University as of June 30, 2015, and are fully or partially managed/leased by the Research Foundation.

Additionally, the Research Foundation was assigned the master lease and operates as lessor for the Sliger Building. The bonds previously associated with this building were paid off prior to the master lease being assigned to the Research Foundation; therefore, no costs are capitalized in these financial statements relative to the construction of this building. The following paragraphs describe the terms of the bonds that the Research Foundation has guaranteed, details the capitalized costs and amortization associated with the property under capital leases, provides a schedule of annual debt obligations, and summarizes minimum lease payments to be received under current leases in force for the buildings leased by the Research Foundation.

Obligations Under Capital Leases – Guaranty Agreements

On November 1, 1994, the Research Foundation entered into a guaranty agreement for the issuance by the LCRDA of \$3,865,000 of Series 1994 Lease Revenue Bonds, the proceeds of which were to be used to finance the construction of a research facility to be leased to the Research Foundation. Upon completion of the facility, the Johnson Building, on November 1, 1995, the Research Foundation redeemed the outstanding bonds for the entire principal amount of \$3,865,000, thereby fully extinguishing its obligations under the guaranty agreement dated November 1, 1994. The Research Foundation operated the rental of the building as lessor through March 18, 2014. At that time the Research Foundation terminated its lease agreement with the LCRDA.

On July 1, 1996, the Research Foundation executed a guaranty agreement on a \$4,400,000 LCRDA bond issued to construct the Shaw Building. During 2007, the Research Foundation redeemed the outstanding bonds for the remaining principal amount of \$2,597,816, thereby fully extinguishing its obligations under the guaranty agreement dated July 1, 1996. Subsequent to this debt pay-off, the Research Foundation initiated a renovation project but continued to operate the rental of the building through March 18, 2014. At that time the Research Foundation terminated its lease agreement with the LCRDA. The Shaw Building and land were transferred to the University by the LCRDA. The Research Foundation recognized a loss on the termination of the lease agreement in the amount of \$213,104, and included this as a Contribution to the University as of June 30, 2014. After termination of the lease agreement with the LCRDA, the Research Foundation entered into a lease agreement with the University to manage the facility on behalf of the University.

(7) <u>Capital Leases:</u> (Continued)

On December 5, 2001, the Research Foundation entered into a guaranty agreement for the issuance of \$22,590,000 of Series 2001 Revenue Bonds by the Florida Board of Education. The proceeds were used to construct research and development facilities (Buildings A and B) for the benefit of the University. All rents are collected by the Research Foundation and debt service payments are secured and will be paid from pledged lease payments received by the Research Foundation from the occupants of these buildings. The bonds bear interest ranging from 4.00% to 4.875%. Both Building A and Building B construction was substantially completed during fiscal year 2003. In fiscal year 2006, Building B incurred additional build-out construction costs that were capitalized as part of the property under capital leases and amortized accordingly beginning in fiscal year 2006. During fiscal year 2010, the Research Foundation incurred additional costs in relation to the construction of the CAPS Medium Voltage Laboratory adjacent to Building A and renovations to the tenant space in Building B. The additional costs of the CAPS Lab and the tenant space in Building B were capitalized as part of the property and amortized accordingly beginning in 2010. During fiscal year 2011, the Research Foundation incurred additional costs for renovations to tenant space in Building A. The costs of the renovations in Building A were capitalized as part of the property and amortized accordingly beginning in January 2011.

On January 4, 2013, the Research Foundation entered into a guaranty agreement for the issuance of \$11,920,000 of Series 2012 Revenue Refunding Bonds by the Florida Board of Governors. The proceeds, together with \$5 million of available funds from the Research Foundation, were used to refund all of the outstanding Florida Board of Education Series 2001 Revenue Bonds, and to pay costs of issuance. All rents are collected by the Research Foundation and debt service payments are secured and will be paid from pledged lease payments received by the Research Foundation from the occupants of the Research Foundation buildings. The bonds bear interest ranging from 3.00% to 4.00%. The refunding resulted in a reduction in future minimum lease payments of \$11,053,435 over the next nineteen years and obtained a present value savings of \$3,792,528.

Amortization of Capitalized Costs

Building costs are amortized over the payment period of the related bonds using the straight-line method. The detail of capitalized costs and amortization as of June 30, 2015, is as follows:

	<u>J</u>	Balance uly 1, 2014	Ad	ditions	Del	etions	Ju	Balance ine 30, 2015
Building A	\$	14,562,880	\$	-	\$	-	\$	14,562,880
Building B		11,102,484		-		-		11,102,484
	\$	25,665,364	\$	-	\$	-	\$	25,665,364

Changes in accumulated amortization for each building are as follows:

	Balance ily 1, 2014	A	dditions	Del	etions	Ju	Balance ine 30, 2015
Building A	\$ 5,345,914	\$	494,496	\$	-	\$	5,840,410
Building B	 3,854,257		395,950		-		4,250,207
	\$ 9,200,171	\$	890,446	\$	-	\$	10,090,617

(7) <u>Capital Leases:</u> (Continued)

Obligations Under Capital Leases

Obligations under capital leases described above consist of the following at June 30, 2015:

	Balance		Principal		Balance	
	July 1, 2014		Payments		June 30, 2015	
Buildings A and B	\$ 11,	085,000	\$	(485,000)	\$	10,600,000

The following is a schedule by years of future minimum lease payments under capital leases:

Year Ending June 30,	 Buildings A and B	 Interest	 Principal
2016	\$ 873,950	\$ 373,950	\$ 500,000
2017	873,950	358,950	515,000
2018	873,500	343,500	530,000
2019	872,300	322,300	550,000
2020	875,300	300,300	575,000
2021-2025	4,358,900	1,138,900	3,220,000
2026-2030	4,354,300	489,300	3,865,000
2031-2032	870,350	25,350	845,000
Total	\$ 13,952,550	\$ 3,352,550	\$ 10,600,000

Property Leased to Others

During the years ended June 30, 2015 and 2014, the Research Foundation recognized rental income from the properties described in Notes 5 through 7 in the amounts of \$3,315,027 and \$3,354,561, respectively. As of June 30, 2015, the tenants occupied approximately 99% of the available rental space.

The following is a schedule of future rentals under noncancellable leases as of June 30, 2015. The amounts reflected below may differ from actual future rental income due to new leases entered into, the expiration of existing leases, or the recognition of rental income resulting from escalators, if any:

Year Ending June 30,	Re	ntal Income
2016	\$	2,859,238
2017		2,687,841
2018		1,460,735
2019		487,204
2020		224,791
Thereafter		4,395
	\$	7,724,204

(8) Gift Annuity Program:

In July of 2002, the Research Foundation accepted a donation of land with an appraised value at the time of donation of \$785,000. As a condition of the donation, the Research Foundation entered into a charitable gift annuity agreement with the donor. Required payments under the annuity agreement are \$67,510 per year, payable in equal quarterly payments beginning September 30, 2002. At June 30, 2015 and 2014, the annuity payable is recorded at its present value of \$258,360 and \$289,173, respectively. A discount rate of 2.1% is used. The annuity obligation is adjusted at the end of each year based on life expectancy tables.

Florida Statutes require that qualified organizations that enter into annuity agreements with a donor must maintain admitted assets at least equal to the sum of the reserves on its outstanding annuity agreements. In addition, the organization must maintain a surplus of 25% of such reserves. To comply with these Statutes, it is management's intention to maintain assets equal to the required reserve until the annuity obligation is satisfied.

(9) Commitments and Other Matters

Capital Asset Contract Commitments

During fiscal year ended June 30, 2014, the Research Foundation entered into a contract for programming and basis of design for the Interdisciplinary Research and Commercialization Building. As of June 30, 2014, the Research Foundation had \$304,860 in outstanding commitments. As of June 30, 2015, the Research Foundation had no outstanding commitments.

(10) Unrestricted Net Position:

Unrestricted net position is classified as follows at June 30:

	2015	2014
Designated		
Building Maintenance & Equipment Reserve	\$ 2,115,507	\$ 1,649,872
Building Vacancy & Renovation Reserve	878,429	673,979
Building Debt Guaranty Reserve	626,413	556,413
Inter-disciplinary Research & Commercialization Building	509,381	920,289
Research Enhancement	3,681,134	4,352,800
GAP Program	191,470	168,770
Other	-	81,637
Total Designated	\$ 8,002,334	\$ 8,403,760



INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

The Board of Directors
Florida State University Research Foundation, Inc.
Tallahassee, Florida:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activity of the Florida State University Research Foundation, Inc. (the Research Foundation), as of and for the year ended June 30, 2015, and the related notes to the financial statements, which collectively comprise the Research Foundation's basic financial statements, and have issued our report thereon dated September 30, 2015.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Research Foundation's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Research Foundation's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Research Foundation's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Research Foundation's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

James Maore ; Co., P.L.

Tallahassee, Florida September 30, 2015